

# Discretionary fund management

The LGT Vestra discretionary fund management service allows you to delegate all investment decisions to our highly experienced investment team. The day-to-day management of your portfolio will be looked after by a professional Investment Manager who will work closely with you to understand your investment objectives and attitude to risk. This approach allows us to create a bespoke portfolio, built specifically to meet your individual needs.

## Benefits in appointing a discretionary fund manager

- The investment landscape is becoming increasingly complex which means that making the right decisions becomes increasingly difficult.
- Determining, maintaining and monitoring risk including best execution and administration.
- Investments are continually monitored with the ability to react quickly to market conditions.
- Access to an investment solution that can be utilised across a range of tax wrappers and structures.
- Access to global custodians.

## Benefits of working with LGT Vestra

- A personal discretionary service.
- A professional investment manager specifically chosen to work with each individual client.
- No in-house products, therefore no bias towards funds or managers, clear investment parameters and active risk monitoring.
- Reporting and regular investment updates including annual tax packs where appropriate.
- We are open, friendly and direct in our relationships with our clients.

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## Investment Process

The overall objective of LGT Vestra's investment process is to research and communicate, on a consistent and timely basis, the prevalent global investment themes and market views. These are then blended to create a first class investment menu of approved or preferred investment solutions that support the portfolio construction process and investment requirements of our clients.

The Investment Committee sits at the heart of our investment process. This body serves to implement the investment strategy and disseminate the macro-led views.

Our Investment Managers then utilise the output from the Investment Committee to construct a bespoke portfolio taking into account their clients' individual investment needs.

We employ a robust risk management system and continually monitor portfolios to ensure that they fall within the risk parameters agreed with each of our clients.



## LGT Vestra:

- When we set up LGT Vestra in 2008, our aim was to offer a fresh approach to Wealth Management. The plan was simple, put our clients first through the provision of a high quality service, with a transparent charging structure designed in a bespoke manner to fit their individual requirements.
- Since then we have been turning our vision into reality, attracting some of the best talent in the industry and drawing together a wealth of experience across multiple asset classes.
- We have £6 billion in funds under management as at end of May 2016 and have also received a number of prestigious industry awards:
  - PAM 50 Most Influential 2016 – David Scott, Chairman, LGT Vestra LLP
  - PAM Awards 2015 – Commendation for LGT Private Office – Total Wealth Solutions Provider for UHNWs
  - Winner of 2014 International Hedge Fund Award: Highly Recommended Wealth Management Firm of the Year
  - Listed in the London Stock Exchange’s list of the Top 1000 Companies to Inspire Britain
  - Winner of LondonlovesExcellence Awards 2013 – Business and Finance category
  - Winner of Wealth Adviser 2013 Best Wealth Manager for Growth Portfolios (UK)
  - PAM Awards 2012 – Winner - Growth Portfolios
  - PAM Awards 2012 – Finalist - Defensive Portfolios
  - PAM Awards 2012 – Finalist - Image and Reputation
  - PAM Awards 2011 - Finalist - Image and Reputation
  - Shortlisted Investment Team of the Year 2011, STEP Awards (Society of Trust and Estate Practitioners)
  - Shortlisted for Investment House of the Year 2010, STEP Awards (Society of Trust and Estate Practitioners)
  - Winner of Citywire Wealth Manager of the Year Advisers’ Choice – medium firm 2011
  - Winner of Citywire Wealth Manager of the Year Advisers’ Choice – medium firm 2010

## Investment management across:

- ISA, Unit Trust and OEIC portfolios
- SIPP investment manager
- Offshore bonds
- SSAS funds
- Trust and Charitable investments
- Pension scheme management
- Access to multiple custodians
- International investment planning

## Our fees

- Our transparent fee structure is designed to align our interests with those of our clients.
- We charge 1% (+VAT) annual management.
- For portfolios less than £1,000,000 contract fees will be charged (£30 per UK bargain and £50 per overseas bargain).

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## Important information

LGT Vestra LLP is authorised and regulated by the Financial Conduct Authority. Our regulation details are set out in the FCA register: Firm Reference No: 471048 [www.fca.org.uk/register](http://www.fca.org.uk/register). Registered for England and Wales: OC329392. Registered office: 14 Cornhill, London, EC3V 3NR. This document is for information purposes only. The wording contained in this document is not to be construed as an offer, advice, invitation or solicitation to enter into any financial obligation, activity or promotion of any kind. You are recommended to seek advice concerning suitability from your investment adviser. Any information herein is given in good faith, but is subject to change without notice and may not be accurate and complete for your purposes. This document is not intended for distribution to, or use by, any individual or entities in any jurisdiction where such distribution would be contrary to the laws of that jurisdiction or subject LGT Vestra LLP to any registration requirements.

When we provide investment advice it is on the basis of a restricted approach that is to say, whilst we review and advise on retail investment products from the whole of the investment market and can also advise of direct investments, we will not consider your wider financial planning and pension requirements, unless you wish us to do so when we will refer you to one of our wealth planners.

Investors should be aware that past performance is not an indication of future performance, the value of investments and the income derived from them may fluctuate and you may not receive back the amount you originally invested.